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PROFESSIONAL EXPERIENCE

Senior Conceptual Designer / Senior Design Manager (Director of Design Department)

EDUCATION

Master of Business Administration Louisiana State University 2005

Master of Architecture University of Idaho 1992

Bachelor of Architecture Universidad del Valle de México 1987

PROFESSIONAL REGISTRATION

United Kingdom

Royal Institute of British Architects Chartered Member # 20019666

United States of America

American Institute of Architects Architect # 30107288

National Council of Architectural Registration Boards # 61473

Registered Architect Colorado # 306545

Registered Architect Florida # AR 91845

Registered Architect Texas # 23416

Registered Architect Idaho # AR985913

Mexico

Registered Architect Mexico Architect # 2087591

Kingdom of Saudi Arabia

Saudi Council of Engineers Consultant Architect # 361680

SOFTWARE

AutoCAD, AutoCAD Architecture, Revit, Sketch-up, Illustrator, Photoshop, InDesign, Word, Excel, Power Point, Outlook, MS Project, Adobe Acrobat, Muse, iBooks Creator, Pages, Numbers, Keynote, SG Project Pro, Mail, iCalendar, Moneydance, Facetime, Skype, Aperture, Evernote, Dropbox, Google Drive, Photoshop, Bamboo Paper, AutoCAD 360, Buzzsaw, Penultimate, Plangrid, Sketchbook Pro.

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INDUSTRY EXPERIENCE AND RELEVANT PROJECTS

Zuhair Fayez Partnership

Saudi Arabia

4/2017 - To Date

Role: Manager of Architectural Design Department

- Manages Architectural Design Department.
- Plan for resources, and ensure teams are focused on company's objectives and deliver results.
- Accountable for results.
- Directs review of technical and commercial proposals involving multiple disciplines.
- Prepares RFP's and assists on direction on strategies including Value Engineering assessments.
- Works closely with consultants to deliver quality design product in a timely manner.
- Works close with the urban planning, master planning and landscape design, as well as engineering teams in the production of conceptual and detailed designs documents.
- Estimates project(s) needs, schedules and manages Design Staff.
- Assist the Quantity Surveyor department for the preparation of Preliminary cost estimates.

Relevant Work:

- Ministry of Justice Courts Complex, Riyadh, Makkah, Jeddah
- Hotel & Residential Complex Competition - Makkah
- King Fahad Medical City - Nuclear Medicine (Diagnostic Department) - Riyadh
- King Saud Medical City - Simulation Center -Riyadh
- Building TE01-ITCC-Parking Building - Riyadh
- Parking Building - Gosi - Riyadh
- Radisson Hotels 3 & 4 - Makkah
- Marriott Hotel, Jeddah
- Marriot Hotel Riyadh
- DoubleTree Hotel, Riyadh
- Intercontinental Hotel Riyadh
- Meridian Hotel, Meddinah
- MODON Jazan Factory - Jazan
- Primary National School - Om Al Jood - Makkah
- Al Bilad Bank Prototype Branches - KSA
- STC New campus - Riyadh (Office / Sports facility / Parking)
- Public Investment Fund /CDC / Prototype Housing Development - KSA
- Sports facilities Prototypes – Nationwide
- Single Family and Multy Family Prototypes – NHC – Riyadh, Jeddah

Foster+Partners / FR-EE - Joint Venture

Mexico City

6/2016 - 4/2017

Role: Project NAICM - Envelope Project Manager

- Project Manager/Architect in charge to manage and coordinate the production of construction documents as well as the consultants necessary to produce an architectural project.
- Manages NAICM Envelope Design Department.
- Plan for resources, and ensure teams are focused on company's objectives and deliver results.
- Accountable for results.
- Works closely with consultants to deliver quality design product in a timely manner.
- Estimates project(s) needs, schedules and manages Design Staff
- Legal Responsible with the Envelope Construction Documents

Relevant Work:

New International Mexico City Airport - NAICM (Nuevo Aeropuerto Internacional de la Ciudad de México)

MEINHARDT Group

Qatar

11/2015 - 6/2016

Senior Project Manager - Architecture

Role: Project Management:

- Agree design criteria with client and prepare design brief for each project
- Get clients sign off for the project brief
- Disseminate design brief to all internal and external parties
- Manage the quality and timely delivery of all design phases for the project
- Agree procurement strategy with all stakeholders and implement it
- Prequalify Contractors, manage the bid, tender interviews, evaluation, recommendations and award phases
- Coordinate with the Project QS through all stages to prepare and update cost estimates including pre-tender estimates and obtain client's approval
- Manage the construction phase, including the change orders and oversee QNQC to project completion.
- Oversee testing and commissioning phase to ensure the project will operate safely and efficiently and is fit for occupation.
- Oversee defects list from all consultants and ensure they are rectified, until defects liability period.
- Arranging, managing and attending all design, client's and construction stage meetings

Design:

- Prepare architectural design options for the project and make presentations to the client.
- Assist in Project Feasibility and provide info to QS for costing
- Implement the approved scheme through all stages of design
- Provide the design input to the Design Team to ensure all design and documentation is completed to a high standard, in a timely manner
- Managing P&L on all projects for the company
- Assist the CD in managing, marketing and maintaining profitability of the company
- Undertaking architectural design and detailing
- Carry out feasibility studies of various options (preferred by client) with the Design team.
- Coordinate specifications, drawings etc with the Designers of other disciplines in Qatar and/or other offices.

Client Liaison and Business Development:

- Assist the Marketing effort of the Company to secure new work.
- Arrange meetings with new clients and maintain Market Intelligence for new Projects.
- Attend Presentations with the teams to win Projects.
- Build trust and respect with clients (most clients do not know the technical aspects of the project so we must put relationships in front).
- Actively participate in Business Development/Marketing and improving the image of the Company.
- Attend internal marketing meetings (whenever possible).
- Ensuring we get new business to meet yearly budgets/targets set by the Group Board.
- Develop and maintain liaison from a business development perspective with our existing clients and new clients.
- Generate new opportunities for the business to bid in all recognized Business sectors.
- Assist in the monthly performance of Qatar office from a sales perspective against yearly targets.
- Lead presentations for new projects and co-ordinate with other offices where required.
- Liaise with clients regularly and ensure their requests are dealt with efficiently.
- Help to oversee Bid deadlines are met.
- Monitor competitor activity and discuss internally to devise strategy.
- Monitor the Business Development leads (best bets) and advise the Company accordingly.
- Where possible, ensure all business development opportunities are maximized.

MEINHARDT Group

Saudi Arabia

04/2014 - 10/2015

Senior Architect

Role:

- Senior Architect - Quality Assurance for KAFD Development (Architecture)
6 Million SM Mixed Use Development
- Zone 4; a series of 10 Parcels of land with a total of 18 mid and high rise mixed use building developments (PPA30)
- Zone 1; a series of 5 Parcels of land with a total of 5 mid and high rise mixed use building developments (PPA30)
- Package C (2 Parcels of land with a total of 5 mid and high rise mixed use building developments)
- CMA Tower - KAFD Tallest Building (PPA 30)
- Attractors: Conference Center, Grand Mosque,
- Site Infrastructure: Skywalk System, and District Cooling Plant
- QA Director for LEED process for PPA10 and PPA30
- ITCC: PC Residential & Support Facilities, ITDC Data Center, GH gate Houses

Relevant Work:

- KAFD (King Abdullah Financial District) - Riyadh, Saudi Arabia
- ITCC (Information Technology & Communication Complex) - Riyadh, Saudi Arabia

Rees Associates, Mexico

Mexico 06/2013 - 04/2014

Marketing Director

Role:

- Responsible for Sales and Marketing department
- Responsible for sales and marketing strategy
- Produce preliminaries of design and assemble teams for design and construction
- Client contact and point of distribution of information to the production team
- Coordinate schedules of production and its correlations with cost and profit
- Responsible to the client and the firm for results in design, quality, cost, profitability, deadlines, and client satisfaction

Relevant work:

- Santa Fe Retirement Community – Mexico City
- Madereros Office Block - Mexico City

Popham Walter Odusote (PWO) Nigeria 03/2011 – 06/2013

Director of Design / Senior Project Manager

Role:

- Design Director in charge of quality, purpose, idea, and design objectives of the firm.
- Project Manager/Architect in charge to manage and coordinate the production of construction documents as well as the consultants necessary to produce an architectural project including all its specialties.
- Client contact and point of distribution of information to the production team
- Coordinate schedules of production and its correlations with cost and profit
- Business Development
- Responsible to the client and the firm for results in design, quality, cost, profitability, deadlines, and client satisfaction

Relevant work:

- CNL West Africa Data Center – Lekki, Nigeria
- Nigerian Content Head Quarters – Yenagoa, Nigeria
- Ridge Park Estate – Lekki, Nigeria
- CEMCS – Office Building – Lekki, Nigeria
- Multi Tenant Office Building (OOP) – Lekki, Nigeria
- Mr. Tanko Residence – Abuja, Nigeria
- Landmark Estate – Victoria Island, Lagos, Nigeria
- NPA – Abuja, Nigeria
- Twin Lakes Estate – Lekki, Nigeria

Rees Associates, Inc China 10/2009 – 03/2011

Senior Project Manager/International Business Development

Role:

- Responsible for Business Development in the Senior Living emerging market in China
- Client contact and point of distribution of information to the production team
- Identify potential markets and leads

Relevant work:

- Langfang City Master Plan Competition – Beijing, China
- Nils' Children Store – Shanghai, China
- Bossini Clothing Stores – Shanghai, China

Rees Associates, Inc
Senior Project Manager

US

05/2006 – 10/2009

Role in US:

- Architect in charge to manage and coordinate the production of construction documents as well as the consultants necessary to produce an architectural project including all its specialties.
- Client contact and point of distribution of information to the production team
- Coordinate schedules of production and its correlations with cost and profit
- Responsible to the client and the firm for results in design, quality, cost, profitability, deadlines, and client satisfaction

Relevant work:

- Meadow Lake Senior Living Community – Tyler, Texas
- LSS Senior Living Campus – Facility Business Plan – Columbia, Missouri
- Texas Tech Senior Living Community – Lubbock, Texas

STBP Architects
Studio Director

USA

05/2002 - 05/2006

Role:

- Architect in charge to manage and coordinate design, production of construction documents as well as the consultants necessary to produce an architectural project including all its specialties, city permits and approvals.
- Client contact and point of distribution of information to the production team
- Coordinate schedules of production and its correlations with cost and profit
- Business Development
- Responsible to the client and the firm for results in design, quality, cost, profitability, deadlines, and client satisfaction

Relevant work:

- Eagle federal Credit Union-Baton Rouge, Louisiana (Headquarters)
- Eden Park Library Branch- Baton Rouge, Louisiana
- Blue Cross Blue Shield of Louisiana-Baton Rouge, Louisiana (Aramark)
- Texas A&M International-Laredo, TX (Aramark)

3DInternational

USA

05/1997 – 05/2002

Senior Associate / Project Manager

Role:

- Project Manager in charge to manage and coordinate the production of construction documents as well as the consultants necessary to produce an architectural project including all its specialties.
- Coordinate schedules of production
- Responsible to the firm for results
- Architectural Corporate trainer

Relevant work:

- Intercontinental Airport of Houston – Terminal C – Remodel; Houston, Texas
- Triton Bata Community - Ground up development-Equatorial Guinea, Africa
- Verizon Wireless, PrimeCO ;USA Serial Architecture (25 units)
- Swing Space & Demolition for New Courthouse; Waco, Texas

Bani, Carville, & Brown Architects

USA

05/1993 – 05/1997

Architectural Intern

Role:

- Architect in training following to NCARB standards and requirements

Relevant work:

- Cortana Mall – Baton Rouge, Louisiana
- III United Office Building and Tenant Finish-outs - Baton Rouge, Louisiana
- V United Office Building and Tenant Finish-outs - Baton Rouge, Louisiana
- Bani & Carville Office Addition - Baton Rouge, Louisiana
- Lee Michaels Retailer - Multiple Locations Louisiana

Somerset Homes
Architectural Intern/Draftsman

USA

05/1992 – 05/1993

Role:

- Draftsman

Relevant work:

- Spec Homes



AIA

TEACHING/TRAINING EXPERIENCE

Design and Technical Advisor
Business Startup

04/2021 – To Date

Universidad del Valle de México (UVM)
Visiting Professor
Architecture Department
History and Design

06/2013 - 12/2013

UNILAG (University of Lagos-Nigeria)
Adjunct Architecture Department Faculty
Architecture Department – Graduate School
MED1/MED2 – Design Studio
Study Abroad Program (Design Focus)

- Germany

01/2012 – 06/2013

Raffles Design Institute (Shanghai, China)
Interior Design Professor/Corporate Trainer
Design Studio Residential
Design Studio Elective
Construction Studies 1 and 2
Meters Bonwe - Retail Design Training Conference
Study Abroad Programs (Design Focused)

- Japan, Turkey, Cambodia

10/2009 – 3/2011

El Centro College (Texas)
Adjunct Interior Design Faculty
Basic Elements of Design – Studio
Building Systems – Capstone Class

05/2006 – 10/2009

Corporate Trainer (USA)
Construction Technologies Architectural Desktop
Basic AutoCAD
Advanced AutoCAD

05/2002 – 05/2006

Art Institute of Houston (Texas)

08/1999 – 05/2002

Adjunct Interior Design Faculty

Residential Design Commercial/Industrial Drafting/Design

Architectural Design - Residential Architectural Design - Commercial

Houston Community College (Texas)

08/1997 – 05/1999

Adjunct Faculty

Structural Drafting

Technical Drafting - Architectural

Mechanical Drafting - Architectural Basic AutoCAD

Mechanical, Electrical, & Plumbing Systems

PUBLICATIONS, PRESS CONFERENCES, AND INTERVIEWS

2021-The Best of UVM: Top 10

2021- LSU Alumni Magazine (Fall): Mexico (National)

2016-Competition: The Future Workplace - Judge

2015-UVM - Alumni Magazine - Cover Page - Article - Mexico City

2015-LSU - Mauricio's Story - Trajectory - Baton Rouge, Louisiana - Article

2015-UVM 55-Architecture - A Global Perspective - Mexico City, Mexico-Interview

2015-History, Traveling, and Architecture - Monthly Publication - Chronos Studeos

2015-UVM 55-Architecture; A Global Perspective. (Spanish) - Mexico-Publication

2014-Estilo DF - Interview - Senior Living/Universal Design - Mexico City

2012-AIA Dallas - ENLACES – Selected Works Exhibition and Tour – Texas, USA

2011-Meters Bonwe - Retail Design Conference – Shanghai, China

2009-Manilla Bulletin – Philippines - Interview

2008-Poder y Negocios (Power and Business) – Mexico - Article

2008-Senior Living-Mexico City – Press Conference

2008-Reforma (Newspaper) – Mexico City - Interview

2008-Obras (Magazine) – México - Interview

2008-Expansión (Finances Magazine) – México

2007-Nursing Homes Magazine – USA - Project

SPEAKING ENGAGEMENTS

2021-DITOPIA Talks: Youtube (From Creatives to Creatives)
2012-Universidad del Valle de México - Speaker-Mexico City, Mexico
2012-DW Series – Akoka, Nigeria
2012-ARCHIFUSE - Speaker Covenant University – Lagos, Nigeria
2009-AMAR-Speaker-Mexico City, Mexico
2009-Medical Tourism Summit – Collaboration with US/MX Chamber of Commerce
2009-Colegio de Arquitectos de la Ciudad de Mexico –Citation for Career Trajectory
2009-AIREEC-Speaker-Manila, Philippines
2009-Universidad del Valle de México - Speaker-Mexico City, Mexico
2008-Universidad Anahuac - Speaker-Mexico City
2008-Universidad del Valle de México - Speaker-Monterrey, Mexico
2008-Tecnológico de Monterrey-Speaker-Monterrey, México
2008-AIREEC-Speaker-Los Angeles, California
2008-AMAR-Panelist-La Jolla California

AWARDS AND COMPETITIONS

2021 – UVM The Best of Design and Architecture – Mexico
2020 – Ministry of Justice Courts Complex – Rijadh, Jeddah, Makkah
2016 – Al Rajih Mixed Use Development – Makkah, KSA
2015 - UVM 55 Anniversary - Mexico City, Mexico (Trajectory)
2012 – ENLACES – Texas, USA (Design)

PROFESSIONAL MEMBERSHIPS

Saudi Council of Engineers

Royal Institute of British Architects - Chartered Member

American Institute of Architects – National

American Institute of Architects – Middle East Chapter - Board Member

Country Representative - Kingdom of South Arabia- 2015

AIA-Dallas 2009 Emerging Leaders Committee Chair

2008 YAF Co-chair

AIA 150 Baton Rouge Champion - 2006 (Interim)

AIA Baton Rouge Web Page Committee Chair – 2005

AIA Baton Rouge – Secretary - 2006

AIA Louisiana State Convention 2004 Revitalize – Event Coordinator Chair

AIA Baton Rouge Chapter (Louisiana) – 2004

Committee Chair Web Page - 2005

AIA Houston Local Chapter (Texas)

Committee Member “Web Page Committee” – 2000

Committee Member “Library Committee”- 2000

Associate Director, AIA Baton Rouge Board of Directors, January 1997-1998

National Council of Architectural registration Boards - National

MITA-Metroplex Interpreter and Translators Association - 2009

US/Mexico Chamber of Commerce – 2009 Vice President of Programs

Greater Dallas Hispanic Chamber of Commerce – 2009 International Committee

Irving Hispanic Chamber of Commerce – 2009

Trinity River Mission – 2007- 2009 ESL

Houston Hispanic Architects and Engineers

Secretary – 2002

Treasurer - 2001

Houston Community College Advisory Committee Chairman – 2000 - 2001